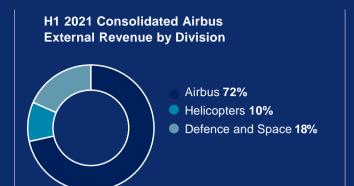
# AIRBUS H1 Results 2021 INVESTOR GUIDE



#### A Global Leader

- A global leader in aeronautics, space and related services
- 84% civil revenues. 16% defence as of H1 2021 (vs. H1 2020 **78**% / **22**%)
- Three reportable segments: Airbus, **Helicopters, Defence and Space**
- Global footprint with European industrial roots

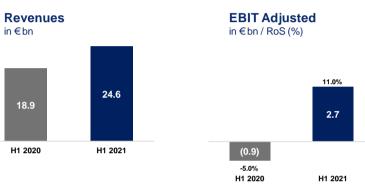


2020 Consolidated Airbus Order Book in value by Region



#### **Financial Performance**

- 297 commercial aircraft delivered in H1'21
- Financials reflect deliveries as well as continued efforts on cost containment and competitiveness
- Focus on securing A320 Family ramp-up and transforming the industrial value chain
- 2021 Guidance updated



FCF before M&A and Customer Financing in €bn



Penalty Payment

## (12.4)

#### **Key Financials**

	H1 2020	H1 2021
Revenues (€bn)	18.9	24.6
EBIT Adjusted (€bn)	(0.9)	2.7
% RoS (based on EBIT Adjusted)	(5.0)%	11.0%
EBIT reported (€bn)	(1.6)	2.7
Net Income / (Loss) (€bn)	(1.9)	2.2
EPS reported (€)	(2.45)	2.84
Net Cash / (Debt) (€bn)	(0.6)	6.5
FCF before M&A and Customer Financing (€bn)	(12.4)	2.1



### **Airbus**

	H1 2020	H1 2021
Order Intake (net, units)	298	38
Order Book (units)	7,584	6,925
Revenues (€m)	12,533	17,813
R&D Expenses (€m)	1,146	1,039
EBIT Adjusted (€m)	(1,307)	2,291
% RoS (based on EBIT Adi.)	(10.4)%	12.9%



Platforms Services 6% H1'21 Deliveries by Programme (units)

● A220 **7%** ● A330 **2%** • A320 **80%** • A350 **10%** A380 1%

#### H1 2021 Orders & Deliveries

- Net Airbus orders: 38 aircraft
- Deliveries: 297 aircraft
- Backlog: 6,925 aircraft
- Operators worldwide: > 400
- Global fleet: > 12,000 aircraft

### **Airbus Helicopters**

	H1 2020	H1 2021
Order Intake (net, units)	75	123
Order Book (€ units)	666	671
Revenues (€m)	2,333	2,594
R&D Expenses (€m)	140	119
EBIT Adjusted (€m)	152	183
% RoS (based on EBIT Adj.)	6.5%	7.1%

Civil

Defence 55%

Platforms 47% Services 53%

#### H1 2021 Orders & Deliveries

- Net Helicopter orders: 123 h/c
- Deliveries: 115 h/c
- Backlog: 671 h/c
- Operators worldwide: > 3,000
- Global fleet of approx. 12,000 inservice rotorcraft

## **Airbus Defence and Space**

H1 2020 H1 2021 

Order Book (€m)	N/A	N/A
Revenues (€m)	4,551	4,538
R&D Expenses (€m)	119	113
EBIT Adjusted (€m)	186	229
% RoS (based on EBIT Adj.)	4.1%	5.0%



Platforms 64%

Services 36%

 Military Aircraft Space Systems Connected Intelligence & Others 22%

#### H1 2021 Orders & Deliveries

- Major orders include : 4 telecom satellites and 6 C295
- Major deliveries include 2 A400M, 2 A330 MRTT, 3 C295 & 1 Telecom





#### **Airbus**

#### A leading manufacturer of aircraft in the category of 100 seats and more

- A220 The only clean-sheet small single-aisle for airlines to rightsize operations in the post-COVID world. Backlog\*: 484 aircraft.
- **A320neo Family** The undisputed leader in the single-aisle category with new A321XLR providing Xtra Long Range. Backlog\*: 5,666 aircraft.
- A330 Family Cost-efficiency and reduced environmental footprint in the 250-300 seater market. Backlog\*: 293 aircraft.
- A350 New generation designed to reduce operating costs, fuel burn and CO2 emissions. Backlog\*: 479 aircraft.







#### **Airbus Helicopters**

#### A global leader in the civil and military helicopter market

- **Light and light twin engine**: H125, H130, H135, and the new five-bladed H145.
- **Medium-lift** H175, a new standard for offshore transportation, private business aviation, and public services and the all-new multi-mission H160.
- Medium-heavy Super Puma Family (H225/H215), a multi-purpose helicopter for military and civil missions.
- Multi-mission NH90 Multi-role military helicopter for both tactical transport and naval applications.
- **Tiger attack helicopter** Air-to-air and fire support helicopter.
- Airbus Corporate Helicopters (ACH) Dedicated Private and Business Aviation Helicopter brand.









### **Airbus Defence and Space**

#### **Europe's #1 defence and space company**

- Military Aircraft Designs, develops, delivers and supports a large family of aircraft including combat, mission, transport and tanker aircraft worldwide.
- Key products: Eurofighter Typhoon, A400M, A330 MRTT, C295.
- **Space Systems** Satellites, orbital systems, space equipment, deep-space exploration and space transportation capabilities (via ArianeGroup).
- **Connected Intelligence** Satellite and secure land communications, large system integration projects, satellite-based intelligence, cyber security, digital applications.
- **UAS** Solutions for military & commercial applications: Heron, Zephyr, Eurodrone and Operational Services.







#### **H1 2021 Airbus Key Priorities**

- Manage deliveries and backlog, including defence contracts
- Prepare the industrial ecosystem for commercial aircraft ramp-up
- Transformation of commercial aircraft industrial value chain
- Lead the development of sustainable aerospace
- Focus on earnings and cash growth trajectory beyond 2021

#### 2021 Agenda

• FY 2020 Earnings Release **18 February 2021** 

 Annual General Meeting 2021 14 April 2021

• Q1 2021 Earnings Release 29 April 2021

• H1 2021 Earnings Release 29 July 2021

• 9M 2021 Earnings Release 29 October 2021

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https://www.airbus.com/investors.html Further information on



<sup>\*</sup> As of Jun. 30 2021